



# MICHAEL J. THARP

Associate Vice President  
Land

Mike Tharp joined the staff of NAI Norris, Beggs & Simpson in 1980. He is a recognized expert in residential and industrial land sales/development in the Portland/Southwest Washington area. Mike has over 30 years experience in sales and management and has been one of the top five salespeople for NAI NBS three times. He has been involved in numerous major land sales in the area, including 300 acres to Genstar in Sherwood, 33 acres to Sentrol in Tualatin, 75 acres to GSL Properties in Troutdale, 65 acres to Toshiba in Hillsboro, 60 acres to Oki Semiconductor in Tualatin, and 466 acres owned by the Sisters of St. Mary of Oregon to Newland Communities.

Mike is a member of NAI NBS' Special Asset Team, which focuses on the sale of subdivision and residential land, and specializes in services like distressed asset disposition, property workouts, property auction and more.

Mike received a Bachelors degree from Life College in 1968 and is a licensed sales associate in Oregon.

### PROFESSIONAL AFFILIATIONS

- Commercial Association of Realtors, Oregon/SW Washington - Past President & Board Member
- Commercial Real Estate Economic Coalition - Chairman of the Board
- Oregon Association of Realtors - Government Affairs Committee
- Oregon Association of Realtors - Executive Committee
- National Association of Realtors - Realtor Commercial Alliance Committee
- National Association of Realtors Commercial - Chair of Leadership Forum

### CIVIC AFFILIATIONS

- Special Needs Advisory Board for Lake Oswego School District
- Chair Special Needs Committee for Lake Oswego School District
- Specialized Housing for the State of Oregon - Past President of the Board
- Specialized Housing for State of Oregon - Board Member

### PARTIAL CLIENT LIST

#### Client Firms

- NEC America
- Fujitsu Microelectronics
- J.A.E.
- Nike
- State of Washington
- Evergreen Helicopter
- Yoshida
- P.G.E.

#### Development Firms

- Pac Trust Development
- GSL Properties
- Robert Randall Co.
- Heritage Development
- Centrex Real Estate
- Kimball Hill Homes
- Arbor Homes

#### contact information

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