



TOM DECHENNE

Associate Vice President
Industrial / Investment Brokerage

Tom Dechenne has over 30 years in the commercial and industrial real estate business. He joined NAI Norris, Beggs & Simpson in 1979 and has been involved in brokerage, real estate finance and development. For the past several years, he has specialized as a broker in the marketing of industrial projects, as well as the sale of various investment properties and land.

Prior to joining NAI NBS, he was employed by CENEX, a regional farm supply cooperative. His responsibilities included the analysis and overseeing primary lending of approximately 125 agriculture cooperatives. Tom was a member of the public relations and cooperative training staff as well as a local cooperative manager.

Tom graduated from Washington State University with a B.S. degree in Agricultural Economics. He is a licensed broker in Oregon.

SIGNIFICANT TRANSACTIONS

- 210 SE Madison - sale of 20,000 sf industrial building, including SBA financing
- Representation of North Clackamas School District - 16 land and building acquisitions and assemblages
- Interstate Brands (Bakeries) - \$4.8 million sale and warehouse depot relocation
- Boeing Property - land sale of 22 acres
- David Douglas School District - 8-acre land purchase
- Riverside Industrial Park - leasing agent of 163,000 sf industrial property
- 501 Hood - leasing agent and sale of 24,000 sf office property
- 226 SE Madison - lease, sale and sublease buyout of 75,000 sf, close-in Eastside facility
- Morse Brothers (Knife River Corporation) Properties - sale of multiple properties including 30,000 sf office, two adjacent industrial properties, and sale of 10-acre industrial site
- Representation of Restaurant Depot - \$8.8 million, long-term land lease
- Thinc Actionwear Property - \$2.7 million sale and lease

PROFESSIONAL AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- National Association of Realtors (NAR)

CIVIC AFFILIATIONS

- Portland Freight Advisory Board
- Metro Freight and Goods Movements Advisory Board

PARTIAL CLIENT LIST

- Boeing
- Hertz Corporation
- First Industrial REIT
- ProLogis REIT
- Harsch Investment
- North Clackamas School District
- David Douglas School District (Portland)
- Knife River Corp.
- Consolidated Container Corp.
- Portland Public Schools
- American Property Management/ Weston Investment
- Fred Meyer
- Allen Properties
- RCN Telecom
- YoCream International
- Gensco

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