



# MARYKAY WEST, CCIM

Vice President  
Capital Asset Group

MaryKay West graduated cum laude from Idaho State University with a degree in marketing. She worked at Alex Brown Kleinwort Benson (now LaSalle Advisors Capital Management, Inc.) as an assistant asset manager and has been with NAI Norris, Beggs & Simpson since 1991. MaryKay managed property for large institutional owners, supervised our commercial Loan Administration and Market Research Departments, and worked on new business development and property management takeovers. She has worked in the Capital Asset Group on office, mixed-use and industrial sales since 2002.

As part of the brokerage team representing the sale of the Brewery Blocks in 2007, MaryKay received both the Commercial Association of Realtors (CAR) 2008 Bill Naito Award and the Certified Commercial Investment Member (CCIM) Transaction of the Year. MaryKay also received the CoStar Power Broker award in 2006 through 2009, and was an NAI NBS Top Producer in 2010. She held the Institute of Real Estate Management's (IREM) Certified Property Manager (CPM) designation from 1994 to 2006. MaryKay is a licensed associate broker in Oregon, and she holds the CCIM and Certified Green Broker designations.

## SIGNIFICANT TRANSACTIONS

- Brewery Blocks (mixed use) - 446,395 SF - \$291.6 million
- The Ardea (mixed use) - 323 units, 15,497 SF and 396 spaces - \$145 million
- ODS Tower (office) - 398,412 SF - \$123 million
- One Pacific Square (office) - 228,247 SF - \$47.95 million
- Whole Foods (mixed use) - \$34 million
- Evergreen Corporate Center (flex) - 267,557 SF - \$26.6 million
- Hawk's Prairie (retail) - 154,781 SF - \$20.3 million
- Swan Island Industry Center (industrial) - 260,000 SF - \$16.175 million
- Yeon Business Center, Bldgs. 4 - 8 (industrial) - 220,895 SF - \$14.1 million
- Spalding Building (historic office) - 97,669 SF - \$12.5 million
- Washington Center Tower/Mall - 74,911 SF - \$12.3 million

## PROFESSIONAL & CIVIC AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- Commercial Investment Real Estate Institute (CIREI)
- Independent Publishing Resource Center - Chair, Board of Directors

## AWARDS RECOGNITION / PUBLICATIONS

- SIOR Transaction of the Year - 2005
- CAR Bill Naito Award - 2006, 2008
- CCIM Transaction of the Year - 2007
- VoiceCatcher Anthology of Short Story & Poetry - 2006, 2008 and 2010
- Honorable Mention - Creative Nonfiction, Oregon Writer's Colony Contest - 2007
- Honorable Mention - Kathryn Handley Prose Poetry Prize, National League of American Pen Women - 2007

## contact information

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## PARTIAL CLIENT LIST

- Ashforth Pacific
- Broadreach Capital Partners
- Equity Office Properties
- Felton Properties
- Gerding Edlen Development
- GMAC Commercial Mortgage
- Goodman Family
- Hoffman Industries
- Killian Pacific
- The ODS Companies
- Pacific NW Properties
- Schnitzer Investment Corp.
- Standard Insurance
- Urban Renaissance Group



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