



MARYKAY WEST, CCIM

Vice President
Capital Asset Group

MaryKay West graduated cum laude from Idaho State University with a degree in marketing. She worked at Alex Brown Kleinwort Benson (now LaSalle Advisors Capital Management, Inc.) as an assistant asset manager and has been with NAI Norris, Beggs & Simpson since 1991. MaryKay managed property for large institutional owners, supervised our commercial Loan Administration and Market Research Departments, and worked on new business development and property management takeovers. She has worked in the Capital Asset Group since 2002.

As part of the brokerage team representing the sale of the Brewery Blocks in 2007, MaryKay received both the Commercial Association of Realtors (CAR) 2008 Bill Naito Award and the Certified Commercial Investment Member (CCIM) Transaction of the Year. She also held the Institute of Real Estate Management's (IREM) Certified Property Manager (CPM) designation from 1994 to 2006. MaryKay is a licensed associate broker in Oregon, and she holds the Certified Green Broker designation.

SIGNIFICANT TRANSACTIONS

- The Ardea (mixed use) - \$145 million
- Evergreen Corporate Center (flex) - \$26.6 million
- Spalding Building (historic office) - \$12.5 million
- Brewery Blocks (mixed use) - \$291.6 million
- Hawk's Prairie (retail) - \$20.3 million
- Whole Foods (mixed use) - \$34 million
- One Pacific Square (office) - \$47.95 million
- Yeon Business Center, Bldgs. 4 - 8 (industrial) - \$14.1 million
- Swan Island Industry Center (industrial) - \$16.175 million
- ODS Tower (office) - \$123 million

PROFESSIONAL & CIVIC AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- Commercial Investment Real Estate Institute (CIRESI)
- Hosford Middle School - Chair, School Foundation Committee
- First Presbyterian Church - Board of Trustees
- Independent Publishing Resource Center - Chair, Board of Directors

AWARDS RECOGNITION / PUBLICATIONS

- IREM Chapter 29 CPM of the Year - 1994
- SIOR Transaction of the Year - 2005
- CAR Bill Naito Award - 2008, 2006
- CCIM Transaction of the Year - 2007
- Voice Catcher Anthology of Short Story & Poetry - 2006 and 2008
- Honorable Mention - Creative Nonfiction, Oregon Writer's Colony Contest - 2007
- Honorable Mention - Kathryn Handley Prose Poetry Prize, National League of American Pen Women - 2007

PARTIAL CLIENT LIST

- Equity Office Properties
- Gerding Edlen Development
- GMAC Commercial Mortgage
- Goodman Family
- Hoffman Industries
- Killian Pacific
- Pacific NW Properties
- Schnitzer Investment Corp.
- The ODS Companies
- Shorenstein Properties LLC
- Felton Properties
- Broadreach Capital Partners

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