



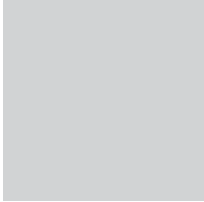
# J.J. UNGER, CLS

Senior Real Estate Broker  
Retail - Restaurant & Hospitality

With a strong background in real estate finance and entrepreneurship, J.J. joined NAI Norris, Beggs & Simpson's retail division in 2006, and has represented many major retail tenants and landlords in the Portland metro area. Some recent transactions include exclusively representing Umpqua Bank in launching its neighborhood store concept, assisting John's Incredible Pizza in leasing 50,000 sf for its first location outside of California, bringing Trader Vic's back to Portland, and helping numerous restaurants and businesses find locations in downtown Portland's entertainment district. J.J. has also helped landlords stabilize their properties, including the lease-up and repositioning of General Growth Properties' non-core, grocery-anchored shopping centers before their disposition in December 2010.

Prior to NAI NBS, J.J. was Director of Operations for Gelazzi, Inc.™ and was instrumental in the store's expansion. While in school, J.J. created a business plan to launch a gelato company in Colorado, and this plan played a major role in the new venture capital start-up. He served as General Manager when the first store opened and created and implemented the company's operational systems for build-out, training, inventory and marketing.

J.J. graduated from Colorado State University with a B.S. in Business Administration, with a focus on Finance, Real Estate and Entrepreneurship. He earned the International Council of Shopping Center's Certified Leasing Specialist (CLS) designation, and has completed Leasing I and II Institutes through ICSC's John T. Riordan School for Professional Development. He has been appointed the Oregon ICSC Next Generation State Chair.



## PARTIAL CLIENT LIST

### Tenants

- Umpqua Bank
- Western Dental
- John's Incredible Pizza
- Trader Vic's
- Texas Roadhouse
- Brake Team
- HotelCo/Stay Hotels
- Planet Fitness

### Developers & Landlords

- General Growth Properties
- Fountain Village Development
- Powell Development
- Kimco Realty
- Harsch Investment Properties
- Urban Renaissance Group

### PROFESSIONAL AFFILIATIONS

- International Council of Shopping Centers (ICSC) Next Generation State Chair
- International Council of Shopping Centers (ICSC)
- Commercial Association of Realtors (CAR) Oregon/SW Washington
- Portland Business Alliance
- Portland Oregon Visitors Association
- Mt. Hood Kiwanis Camp for Kids - Board of Directors, 2007-2008

### RECOGNITION - AWARDS

- 2010 CAR Oregon/SW Washington - Runner Up, Retail Broker of the Year
- 2010 NAI NBS Top 10 Producer
- 2009 CoStar Retail Leasing Power Broker
- 2008 CAR Oregon/SW Washington - First Runner Up, Rookie of the Year
- 2008 NAI NBS #2 Lister of the Year, #3 Deal Maker of the Year
- 2008, 2007 - Honorable Mention, NAI NBS Property Management Broker of the Year

### contact information

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