



DENIS O'NEILL

Vice President
Capital Asset Group

Denis rejoined NAI Norris, Beggs & Simpson in 2002 to focus on the sale of retail investments and land for developers. Denis' extensive real estate career stretches back to 1977, when he was a retail broker with NAI Norris, Beggs & Simpson. In 1981, Denis switched his emphasis to the office market and provided the impetus for the company's expansion into the suburban office market with his sale of two major properties on Kruse Way, leading to the 4000 Kruse Way Place and Centerpointe developments. He was promoted to Regional Sales Manager in 1984 and relocated to San Jose. His brokerage successes in California led him to become a partner with the company in 1987 and Regional Manager of the San Jose office one year later.

Denis later returned to Portland as Vice President of Development for Cornerstone Columbia, a joint venture of Weyerhaeuser and Portland General. Denis graduated from Stanford University and the Royal Melbourne Institute of Technology in Australia.

SIGNIFICANT TRANSACTIONS

- McMinnville Plaza - 135,700 sf, \$16.2 million
- Samrose Center - 18,500 sf, \$2.65 million
- Lowrie's Marketplace - 56,773 sf, \$16.8 million
- Hollywood Whole Foods - 43,000 sf, \$15.25 million
- Hawk's Prairie S.C. - 154,700 sf, \$20.2 million
- Meriwether Retail Condominiums - 7,200 sf, \$2.175 million
- Grand Central Bowl - 56,400 sf, \$3.9 million
- Goldsmith Properties - 68,000 sf, \$7.05 million
- McMinnville S.C. - 9,450 sf, \$2.4 million
- SE 39th & Holgate S.C. - 4,300 sf, \$1.65 million
- Highway 20, Albany, OR - 25 retail acres
- Northeast 223rd & Northeast Glisan, Portland, OR - 8.63 acres

PROFESSIONAL AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- National Association of Realtors (NAR)
- Oregon Association of Realtors (OAR)
- Santa Clara Commercial Association of Realtors, Board of Directors 1987-1989
- Silicon Valley Development Tour - Chairman, 1988-1989

PARTIAL CLIENT LIST

Developers

- Gerding Edlen Development
- SmartCentres
- Glimcher
- Killian Pacific
- Westwood Development
- Perrin Development

Investors

- Allen Trust Company
- Oregon Pacific Capital Corp
- Weston Investment Co.
- Castle Rock
- Lawson Investments
- Concept Entertainment Group

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