



# CHARLES A. KLEIER, CCIM

Principal  
Director of Vancouver Production

Charlie Kleier joined the NAI Norris, Beggs & Simpson team in 1989 and has 20 years of experience in investment and commercial real estate. Charlie became a Partner in NAI Norris, Beggs & Simpson and Executive Vice President in 2003. Charlie continues to be a Top Producer for the company, and has been a Top Five Producer five out of the last six years. In addition, Charlie recently served two, three-year terms on the Board of Directors for the Commercial Association of Realtors - Oregon/SW Washington (CAR). He is a Certified Commercial Investment Member (CCIM), and is a licensed sales associate in both Washington and Oregon. He is a member of the Real Estate Cyberspace Society (RECS).

Charlie has strong knowledge of the continually changing technology and internet advancements within the commercial real estate industry and utilizes many of these technologies in his daily practice. He brings to NAI NBS an extensive background in commercial real estate analysis. He began his real estate career as a commercial real estate appraiser for P.G.P. Valuation where he specialized in the appraisal of investment properties. Charlie is a graduate of Willamette University where he received a BA in Business/Economics.

#### PROFESSIONAL AFFILIATIONS

- Commercial Investment Real Estate Institute (CIRESI)
- Commercial Association of Realtors (CAR) - Oregon/SW Washington, Past Board of Directors
- Washington Association of Realtors (WAR)
- Oregon Association of Realtors (OAR)
- Vancouver Business Journal's 40 under 40

#### CIVIC AFFILIATIONS

- Boys & Girls Club of Southwest Washington - Board of Directors
- Leadership Clark County

#### PARTIAL CLIENT LIST

- The AI Angelo Company
- The Development Group
- Flower Flanagan Partners
- West Country Development
- FDIC
- Landerholm, Memovich, Lansverk & Whitesides

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