

Corporate Services



Every corporate client faces a unique set of business and real estate challenges. That's why NAI Global's managed network makes it our business to understand every aspect of yours. Within the network, you'll have a primary point of contact – a senior corporate services executive (CSE) – who will leverage all our enterprise resources wherever you need them around the world.

It's an approach that is both client-driven and results-oriented, and that harnesses the power of technology to track transaction progress and portfolio performance. NAI's proprietary, award-winning technology platform, REAL-Trac™ Online, supports our account teams as they develop strategies and manage assignments in diverse markets, providing clients with clear and customized report benchmarking on projects, transactions and leases.

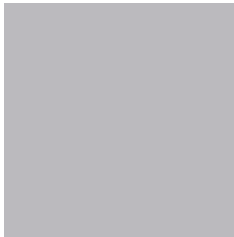
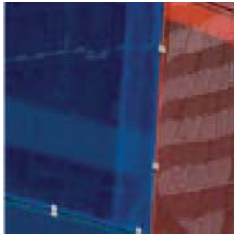
Whatever your business objectives, our leading-edge technology will support all your global moves, from streamlining a business unit to extracting value from your portfolio to more efficient management of your projects and leases worldwide.



Brokerage Services – NAI's 5,000 brokerage professionals are specialists focused on the practice areas of office, retail, industrial, investment and land. Each NAI professional can deliver local market expertise, as well as customized systems and resources on the broadest and most sophisticated scale. Our local brokers are not alone – they are supported by Global Specialty Councils that share best practices and pool group resources to provide optimal solutions in both acquisition and disposition. Throughout the process, accountability is critical, and the client's NAI CSE maintains control by leveraging all the resources of the enterprise on their behalf. Whether it's 10 markets or 100, we create a responsive chain of command that works to answer your commercial real estate needs, all from a single source.



Financial and Investment Services – From acquisition and disposition to capitalization and mortgage finance, the NAI network provides clients with unmatched decision support up front and maximized value creation in execution. Your NAI professional starts with an in-depth understanding of your business operations and financial goals, then provides viable and actionable options to support core business objectives.



Portland OR
503 223 7181

Vancouver WA
360 852 9600

Seattle WA
206 587 1840

NORRIS, BEGGS & SIMPSON COMPANIES

Property Management – NAI Global provides focused and comprehensive asset management services for commercial office, industrial, retail and corporate facilities. Our fully integrated network offers a complete range of services to manage the day-to-day needs of the client's portfolio, from physical maintenance to financial management. Collectively, we manage more than 200 million square feet of space worldwide. Our standardized property management systems, procedures and controls assure consistent top-flight operations.

Strategic Planning – NAI professionals take the broad view of your portfolio, and have a powerful range of tools at their disposal to participate in strategy, tactics and execution. These include crossfunctional and departmental reviews, Sarbanes-Oxley Compliance, best practices, site selection, financial analysis, Six Sigma training, as well as portfolio and project audits and evaluations.

Select Clients

- Air Products and Chemicals, Inc.
- Airgas
- Alcoa
- BP
- DHL
- Dow Corning
- DuPont
- EchoStar International Corporation
- First Citizens Bank
- Gates Corporation
- GTECH
- Heartland Payment Systems
- Hertz
- International Paper
- LabCorp
- MCI/WorldCom
- Midas
- National Semiconductor
- Nextel Communications
- Nike
- Pepsi Bottling Group
- Piper Jaffray Companies
- United States Postal Service
- United States Steel Corporation
- Wal-Mart

To learn more about our services, contact:

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